

## DREAMS

By Diane Feen

Delray Beach means a lot of different things to different people. Most everyone agrees that the sun, surf and thriving downtown area are as valuable as a crown jewel. But to Tom Laudani, principal of Seaside Builders, it is the destination of choice for those looking for a new home.

That is why he has clearly declared it the prime destination for those in search of the quintessential

seafaring-city dwellers residence. "People are looking for smaller homes in locations convenient to the beach and Atlantic Avenue. They're migrating to the Delray lifestyle because they enjoy the unique little village by the sea," said the veteran builder specializing in creating dream homes for discerning buyers who enjoy down-to-earth luxury living.

And no one understands creating luxurious living spaces better than Laudani and his partner Patrick Whyte. Their company, Seaside Builders, focuses primarily on residential single family construction and highly specialized restoration and reconstruction projects. And it is because of their understanding of the Delray Beach lifestyle - and their commitment to

building homes that up the ante for luxury - that has spared them the fate and fallout of the global recession.

And that suits these two veteran construction mavens just perfectly. "Our target market is people over 45-years-old who are sensitive to the pedestrian link from the beach to shopping and restaurants. In many instances our customers' isolate one of two streets (from the beach to the Intracoastal) where they want to have a home," said Laudani.

And that is where Seaside makes their magic. From design to final construction, Seaside Builders is expert at taking their clients dreams and making them into a real estate reality. Take the new home they just completed near A1A on Miramar Drive. This spacious 3,000 square foot home (on a 6,000 square foot lot) takes the miracles of the outside (ocean views and ample foliage) and pairs it with the understated elegance of a Bermuda style residence.

The soaring spaciousness that defines the living room plays host to a balcony that houses the upstairs bedrooms and master suite. Double doors in the master suite beckon one to the balcony where tan metal louvers match the wood that defines this intimate space that reaches the stars and sea in full view.

It is this attention to detail – in the lattice tile backsplash in the kitchen – to the perfectly matched natural tones of the balcony – that make Seaside the dream builder for those in search of housing excellence.

"Tom Laudani is truly a master builder. He has a great ability to focus on his clients objectives and deliver a completed project that exceeds their expectations. His attention to minor details makes him a favorite for all clients I refer to him. His impeccable reputation and integrity are the hallmark of his successful career," said Pascal Liguori of Premier Estate Properties Inc.

The same is said about partner Whyte. "Patrick takes great pride in his work and delivers platinum service and quality. It is without reservation that I highly recommend his company to anyone," said Delray Beach Plastic Surgeon, John G. Westine, M.D.

Not only does Seaside Builders create dream homes for those who crave the innocence and grandiosity of the Delray Beach lifestyle, but they make sure that every detail is examined and executed throughout the property. There are fountains, soaking pools with mosaic tile stepping stones, swimming pools with cascading waterfalls and colorful applications that uplift the spirit and soulfulness of the property.

But despite decorating trends – and varying tribulations – the client dictates the style of the home and the desired outcome. And that is exactly why Seaside Builders is the builder of choice for many new and existing homeowners in the area. "People come to us with clippings from magazines of what their dream house should look like and we put it all together for them," said Laudani.

According to Laudani the current home styles range from Traditional to Island designs with Bermudian courtyards and white tile roofs. "There is also a British influence – that includes mahogany doors and deeper wood tones."

There are a few similarities of Seaside's real estate masterpieces that span design and décor. Features such as unique balconies and pergolas add a depth and grandeur that calms the senses. And often the natural splendor of the outside is incorporated into the theme and interior of the occupant's living space. Vivid skylines, ocean views and the nature-driven wonders of the Florida lifestyle are integrated into homes that Seaside Builders create.

And if anyone understands luxury – and its demanding call to excellence - it's Laudani and Whyte. They understand what their discerning clients want and are able to translate the inherent goodness of a property to maximize its natural assets. And for that they are revered in the community.

"I have a real pulse on what the market wants, and a real eye for the attention and detail that a job demands," adds Laudani.

And if you check out their website and see the homes they have constructed (or renovated) in the Delray area you will know that their word is their bylaw.

Check them out at SEASIDEBUILDERSFLA.COM or call 561-272-9958.



Tom Laudani and Patrick Whyte of Seaside Builders, Inc.