



# SEASIDE BUILDERS

## Creates Luxury Sea Faring Townhouses

BY DIANE FEEN PHOTOS BY © EDWARD BUTERA | IBI DESIGNS INC. | BOCA RATON FLORIDA

Seaside Builders has upped the luxury ante once more. This time they have taken space and suspended it in mid-air.



PHOTO BY MELISSA KORMAN

If you wonder how Seaside (and co-owners Tom Laudani and Patrick Whyte) have managed to create townhomes that take their cue from the finest of Mother Nature's treasure, we'll tell you.

The ten townhomes, built at the new Seagate Yacht Club Residences, are an incredible testament to genius architecture and luxury modern detail. With the sun and sea as the backdrop these \$3.5 million townhomes all have a few things in common.

Let's just say the details are a stairway to heaven, so to speak. Every townhome is 4,200-square-foot and has a sweeping open floor plan, floor-to-ceiling glass, spectacular water views of the Marina, a floating staircase with glass railings and an elevator on each floor of the four stories.

That's only part of this elegant celebrity style residence. Each townhome has a designer kitchen with high-end Miele appliances and custom lacquer and hardwood cabinetry. It all works seamlessly throughout the kitchen so minimalism rules the room in all its culinary glory.



In the first floor living room there's a hand-carved marble quartz gas fire place with a TV niche for a 62-inch flat screen TV. If you'd prefer a more natural view all you have to do is turn around. There you will be greeted by the effervescence and thrill of the pristine water through the floor-to-ceiling windows that look out onto the marina. Feet from each living room are private dipping pools that lend an aqua elegance to the dimension and diameter of the townhome.

And that's only the first floor. The second floor has a guest bedroom, outdoor terrace suspended over the marina and an elegant powder room with cut quartz backsplash and hammered stainless steel sink. The integrity and congruity that allows light and space to uplift each residence is breathtaking. Each floor also has its own unique character within the boundaries of good taste and seamless modern design.

That's what attracted Jim Blumenfeld to the property. The marketing consultant and art connoisseur fell in love with the Seagate Yacht Club Residences on the spot. "We used to stay at the Seagate Hotel when we came to Delray Beach. When we saw these townhomes we knew immediately we loved the floor plan and lifestyle that it afforded us. We have access to the beach, the schools and all that Atlantic Avenue has to offer."

Blumenfeld and his husband moved into their dream home last July and couldn't be happier. "We just love it here. The townhome is fantastic. We even love the stairs (it's a great way to exercise) and we use every bit of space this home has to offer."

It's easy to see why Blumenfeld is smit-



ten with his Southern exposure end-unit townhome. It has a magnificence that is accentuated by their art collection, good taste and space for a separate laundry room and private room for their dog on the first floor.

There's another thing that sold Blumenfeld on this city dwelling. "What impressed us as well was the concrete block, steel girders and rock solid construction. We have high rated hurricane glass and the second floor bedroom is used as family space. We also love the sky lounge."

If you're wondering what a sky lounge is, we'll tell you. It's the roof top terrace of the four-story townhome that has a summer kitchen, stunning views of the marina, large lounge area, a Jacuzzi, fire pit and glorious water views - all accessible by a private four story elevator.

The ten private luxury townhomes (worth \$35 million) sold out in ten months. Though this fanfare and success is business for Seaside Builders, it surprised them. "I expected to be successful with this project but it even exceeded my expectations," said Laudani, who 37 years experience as a residential developer of luxury single family homes and townhomes east of the Intracoastal.

The rapid success of this project does not surprise those who know Seaside. "The timing of this project was impeccable," said luxury real estate broker Pascal Liguori of Premier Estate Properties. "Seaside Builders has an uncanny ability to understand and meet the demands of high-end luxury home buyers. Their team is the best in the business. They're always one step ahead of the competition."

Currently Seaside Builders has other



high-end luxury residences just waiting for buyers to discover. But they won't last long. There are five Key West style townhouses a block from the beach and downtown Delray called Seaglass Cottages. These luxury townhomes start at \$2.4 million and will pamper your most discerning instincts.

One block from the beach - called 150 Oceanside - Seaside has six contemporary luxury condos with the same inimitable quality, style and lightness of being. There are also three elegant townhomes with spectacular water views and rooftop terraces at 215 MacFarlane Drive and three contemporary townhomes at 101 SE 7th Avenue.

If the word townhouse doesn't conjure up thoughts of elegance and luxury then you haven't seen the miraculous handiwork and inventive creation of the Seaside team. They have state-of-the art kitchens, open floor plans, glass walls, breathtaking sophistication and compelling details to make your life heaven on earth.

If you want your earthly existence to feel suspended in divine luxury, then stick with Seaside Builders. They're the largest builders of luxury homes and townhouses east of the Intracoastal and know how to build homes of incomparable elegance and tranquility. Don't wait long though; their properties have a way of selling out before the lawn has even been watered.

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